

Adriano dos Santos Junior

Senior Software Engineer & Consultant | 16+ Years Experience | 250+ Projects

Email: adriano@adriano-junior.com | Website: adriano-junior.com | LinkedIn: linkedin.com/in/adrianojr | GitHub: github.com/adrianobnu

Location: Remote (Working Globally) | Languages: English (Fluent), Portuguese (Native), Spanish (Conversational)

CORE SKILLS

Laravel, React, Vue.js, Next.js, Node.js, NestJS, TypeScript, JavaScript, PHP, Python, SQL, PostgreSQL, MySQL, MongoDB, Redis, Meilisearch, AWS (EC2, S3, Lambda, RDS, ECS), Docker, Kubernetes, Pulumi, CI/CD, REST APIs, GraphQL, OpenAI API, Claude API, LangChain, RAG pipelines, Microservices, Payment Integrations, MVP Development, API Performance Optimization, Infrastructure as Code, Fractional CTO.

PROFESSIONAL SUMMARY

Full-stack software engineer with 16+ years of experience building production systems for startups and enterprises across the United States, Europe, and Latin America. Specialized in Laravel, React, Node.js, and cloud infrastructure (AWS). Track record of delivering MVPs in as little as 3 weeks, making APIs 10x faster (3s → 300ms), and integrating 40+ payment providers across multiple regions. Work directly with founders and CTOs as an independent consultant, providing senior-level engineering without the overhead of agencies or full-time hires.

PROFESSIONAL EXPERIENCE

Senior Software Engineer & Consultant

Independent | Working Globally (Remote) | Nov 2024 – Present

2-3 active clients at a time, by design. Standard B2B contracts covering US, EU, and Latin America.

Stack: React/Next.js, TypeScript, Node.js, NestJS, Laravel/PHP, AWS

- Build custom websites and web applications for founders and CTOs.
- Provide senior engineering on subscription or fixed-price basis with no agency overhead.
- Clients include startups, scale-ups, and SMEs across the United States, Europe, and Latin America.

Senior Software Engineer

GigEasy | United States (Remote) | Sep 2023 – Nov 2024

Online insurance sales platform (Barclays/Bain Capital-backed startup).

Stack: TypeScript, Node.js, NestJS, Laravel/PHP, React, AWS

- Created the entire technological base of the startup from zero.
- Delivered the first version of the MVP in 3 weeks (currently live, used for investor demo).
- Built full AWS infrastructure (Infrastructure as Code).
- Designed developer onboarding process and local development environment.

Chief Technology Officer

Imóveis SC (ImoHub) | Brazil | Jan 2023 – May 2023

Real estate portal with 120,000+ property listings.

Stack: Laravel/PHP, Meilisearch, PostgreSQL, AWS

- Rebuilt the portal as ImoHub, a modern successor to the original Imoveis SC platform.
- Implemented Meilisearch for sub-second search across 120,000+ properties.
- Restructured the technology organization to meet post-investment scaling demands.
- Drove cost-reduction initiatives while improving reliability and performance.

Senior Software Engineer

Cuez by Tinkerlist | Belgium (Remote) | Apr 2021 – Jul 2023

Software for managing television programs and live events.

Stack: Laravel/PHP, Vue.js, TypeScript, Node.js, AWS Lambda, AWS

- Made the Cuez product API 10x faster, from 3 seconds to 300ms average response time.
- Refactored the Laravel API to follow industry standards and SOLID design.
- Upgraded the stack to Laravel 10 and Vue.js 3.
- Built a TypeScript media-processing service with AWS Lambda for image, video, and audio.

Full Stack Engineer

Manejebem | Brazil | Oct 2020 – May 2021

End-to-end backend, frontend, and DevOps for an agritech platform.

Stack: NestJS, React, MySQL, Docker, Kubernetes, GCP

- Backend with NestJS and MySQL.
- Frontend with React.
- CI/CD pipelines with Docker and Kubernetes on Google Cloud Platform.

Senior Software Engineer

boltttech (\$1B+ unicorn) | Portugal (Remote) | Jan 2020 – Apr 2021

Global insurtech platform.

Stack: NestJS/Node.js, Microservices, PostgreSQL/MySQL, Docker, Kubernetes, Payment APIs

- Rewrote the company's two main microservices: sales price calculation and insurance policy management.
- Led development of the Payment Service with a team of 4 additional engineers.
- Released 40+ integrations with payment processors, banks, and e-wallets across Asia and Europe in the first version.
- Worked across multiple regulatory environments and currency rails.

Full Stack Engineer (Entrepreneur)

Appear Digital | Brazil | Jun 2016 – Jan 2020

Custom systems for SMEs - tailored integrations and data workflows.

Stack: Laravel/PHP, MySQL

- Designed and implemented custom business systems for small and mid-sized companies.
- Optimized databases and reporting pipelines for daily operations.

CTO and Full Stack Engineer

W2O Web Softwares | Brazil | Feb 2010 – Feb 2017

Custom software development agency.

Stack: Laravel/PHP, MySQL

- Led a team of 15 developers serving more than 30 clients.
- Built an Enterprise Safety product end-to-end for ISO standards management, accident prevention, audits, and action plans.
- Owned client requirements, development, deployment, and support of 25+ different software products.

Freelance Web Developer

Self-Employed | Brazil | Jan 2009 – Jun 2016

Stack: Laravel/PHP, HTML/CSS/JS

- Built websites and custom systems for local businesses with focus on usability and reliability.
- Established long-term client relationships through reliable delivery.

TECHNICAL SKILLS

Languages: PHP, JavaScript, TypeScript, Node.js, Python, SQL

Frontend: React, Vue.js, Next.js, Tailwind CSS, Redux

Backend: Laravel, NestJS, Express, REST APIs, GraphQL

Databases: PostgreSQL, MySQL, MongoDB, Redis, Meilisearch

Cloud and DevOps: AWS (EC2, S3, Lambda, RDS, ECS), Docker, Kubernetes, Pulumi, CI/CD

AI and Machine Learning: OpenAI API, Claude API, LangChain, RAG pipelines

Tools: Git, GitHub, GitLab, Bitbucket, Jira, Linear

EDUCATION

Google Data Analytics Professional Certificate

Coursera / Google | 2022 – 2023

Bachelor of Information Systems

Uniassevi | 2011 – 2015

Programming and Systems Development

SENAI | 2009 – 2010

Mechatronics, Robotics and Control Engineering

SESI | 2007 – 2008

LANGUAGES

Portuguese (Native), English (Fluent), Spanish (Conversational)

KEY ACHIEVEMENTS

- Delivered a production-ready MVP from zero in 3 weeks (GigEasy - investor demo led to successful funding discussions).
- Made the Cuez API 10x faster — from 3 seconds to 300ms average (90% reduction).
- Integrated 40+ payment providers across Asia and Europe in the first release (bolttech).
- Rebuilt a real estate portal to handle 120,000+ listings with sub-second search (ImoHub).
- Led a 15-person development team serving 30+ clients over 7 years (W2O).
- Published: "Building a Complete Infrastructure in Days: How Pulumo and Strategic Design Powered GigEasy's Launch" (LinkedIn).
- Published: "Building a High-Performance, Cost-Effective Real Estate Portal: Lessons from the Imohub Project" (LinkedIn).

RECOMMENDATIONS FROM COLLEAGUES

Samantha Niessing

Sr. Manager, Lifecycle Comms at NRG | Worked together at GigEasy

"Adriano is a rare type of engineer who excels, not just in his technical domain, but as a solution-driven collaborative member of the team. I am continually impressed with his ability to create robust products in incredibly short time frames AND to provide smart solutions that improved both our internal efficiency and user experience."

Gabriel Edlin

Ops/Strategy, Ex Lyft | Worked together at GigEasy

"I had the pleasure of working with Adriano at GigEasy, and I can confidently say that he brings the experience of a seasoned developer who has successfully built systems at scale and learned to avoid common pitfalls. His deep understanding of the complexities that come with scaling technology is evident in the thoughtful, strategic decisions he makes throughout every phase of development. Not only can Adriano build quickly, but he also builds efficiently. He effectively manages a variety of projects each sprint while remaining accessible for ad-hoc requests that assist the business. Beyond technical skill, Adriano brings an ever positive attitude to the team, making him a pleasure to work with. If you are looking for a developer who not only has the expertise to build at scale but also the wisdom to do it right, I highly recommend Adriano. He would be a great asset to your organization."

Gregori Maus

Senior Backend Developer | Worked together at Cuez by Tinkerlist

"I strongly recommend Adriano as a highly competent and qualified back-end developer. I had the pleasure of working with him in the same company and it was always a great experience. He is an experienced professional, always open to new ideas and innovations, and careful with the code, ensuring the quality and efficiency of teamwork. In addition, Adriano has a very positive and collaborative attitude, and it has always been a pleasure to work with him. Undoubtedly, he is a great addition to any development team."

Jhonatan Amorim

Engineering Manager | Worked together at bolttech

"Adriano is an extremely qualified and results-oriented professional, as a developer he is in search of constant learning and values the software quality and design patterns. As a person he is a simple and humble guy who is always willing to help and contribute in any situation. It was a pleasure working with him and I hope we can work together again."

Phellipe Perin

Senior Frontend Engineer at Capgemini | Worked together at bolttech

"Adriano is an amazing professional that I had the pleasure to work with. Incredibly competent and can definitely get things done and done well. A very knowledgeable developer who gladly helped me and the team several times. I highly recommend him."

Rafael Camillo

Senior Software Engineer | Worked together at Cuez by Tinkerlist

"Adriano is a great software engineer. Always with many ideas to add and open to discuss the best approach to create the most scalable software as possible. Adriano is an extremely easy person to work with and very dedicated to their job. It was a huge pleasure to work with him."

Pedro Luis

Senior Software Engineer at Qwist | Worked together at bolttech

"Adriano is a very dedicated worker, always looking forward to seek the best fitting solutions to every challenge presented to him. He brings joy to every team with his good mood and easy laugh. His experience is evident and can bring any company to the next level."

Petrus Cyrino

Software Engineer at Grover | Worked together at bolttech

"Always keen to deliver fast and resilient solutions, Adriano has been a reference in many aspects of our development environment. A trustworthy professional that's very skilled and able to find and solve most problems we faced. A true team player and an easy-going type of guy."